



April 19, 2017

Re: Letter of Recommendation for Jensen Builders, Ltd.

Dear Sir or Madam,

I am pleased to recommend Jensen Builders for your upcoming project. Formerly as a Project Manager, and now as President, of HAILA Architecture | Structure | Planning, I have worked closely with Jensen Builders on several key projects, during which time I got to know them very well. I have been blessed to have Jensen Builders involvement from project conception through and beyond building occupation, and they have shown to be extremely dedicated to the success of the project at each step along the way.

Jensen Builders has an unwavering dedication to meeting the owner's goals for budget, but they do not compromise quality to do so. They persist in making sure the project is done right, even coming back and ensuring issues are corrected long after they had been contractually obligated to do so. I have seen them place more reinforcement in concrete, at their cost, just to make "double-sure" that cracking would not be an issue.

Jensen Builders' people work very smart and very hard. This translates into project schedules being met, or even exceeded. In several large commercial projects, we have seen this dedication directly benefit an owner's bottom line. They self-perform a large portion of the work, and have the manpower and crews strategically available to control the schedule, and not be at the mercy of a sub-contractor.

By the way they work, Jensen Builders is also able to control costs. I have consistently seen Jensen's pricing either beat, or be very competitive with other contractors. In my position I am always looking for people on the contracting side of the industry that I can trust, and one of the greatest things I can say about Jensen Builders is that I can trust them to be fair with their pricing.

Jensen Builders has also become a trusted resource for me on the design side of the industry. Whether I have planning questions about constructability, pricing, or scheduling, they are always quick to lend me their opinion and expertise. I truly value our working relationship.

For all these reasons and others, I think Jensen Builders would be a tremendous choice for your upcoming project. Should you have any questions, I invite you to contact me at the number or email below.

Respectfully,

A handwritten signature in black ink, appearing to read 'Eric E. Vermeer'.

Eric E. Vermeer, P.E., President
HAILA Architecture | Structure | Planning, Ltd.